

# Construction Week

## Hill International on expanding within its "current footprint"

EXCLUSIVE: CEO of New York Stock Exchange-listed firm spoke to Construction Week about its expansion strategy in 2021



CW Archives

The company is providing project management consultancy for Three Sixty Business and Leisure Park in New Cairo City.

by [Ranju Warriar \(/author/ranju-warrier\)](/author/ranju-warrier) 18 Feb 2021

Philadelphia-headquartered and New York Stock Exchange-listed construction consultancy **Hill International** (<https://www.constructionweekonline.com/tags/hill-international>) is looking at “expanding within current footprint”, as part of the firm’s expansion strategy, CEO **Raouf Ghali** (<https://www.constructionweekonline.com/tags/raouf-ghali>) told *Construction Week*.

Ghali added: “Our expansion strategy, with the exception of very few locations, is really expanding within the current footprint and adding to the existing footprint.”

“Instead of investing in more geographic locations, we are investing in augmenting and strengthening the sectors that we are operating in, including aviation as well as rail, and potentially, our new service line for facility management, we want to grow that,” he added.

Hill International has a presence across the globe. In the region the consultancy is working on many projects including Riyadh Metro, King Abdullah Financial District, King Faisal Medical City, Prince Mohammed Bin Salman Medical City, King Salman Park and Sports Boulevard, Cairo Monorail, Three Sixty Business and Leisure Park, 1-Ninety in New Cairo City, among other projects.

Ghali continued: “So our strategy is to create more critical mass in the locations we are in, rather than looking out to further expansions. There is going to be a few exceptions in the US.”

The company is looking at expanding in Ethiopia, which according to Ghali “may be a very good and growing environment”. But predominantly, the expansion will be “very limited” to its current footprint.