

HILL INTERNATIONAL

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Independence, quality and personalization of the service in Project Management

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Hill International is a multinational company in the field of Project Management, present in Spain for more than 20 years. It is specialized in consulting and comprehensive project management, mainly in the real estate sector, but also advises companies in the industrial, transport and infrastructure sectors. In Spain it has more than 120 professionals and more than 3,300 worldwide, spread across 35 countries.

What is Hill International's approach to project management in Spain?

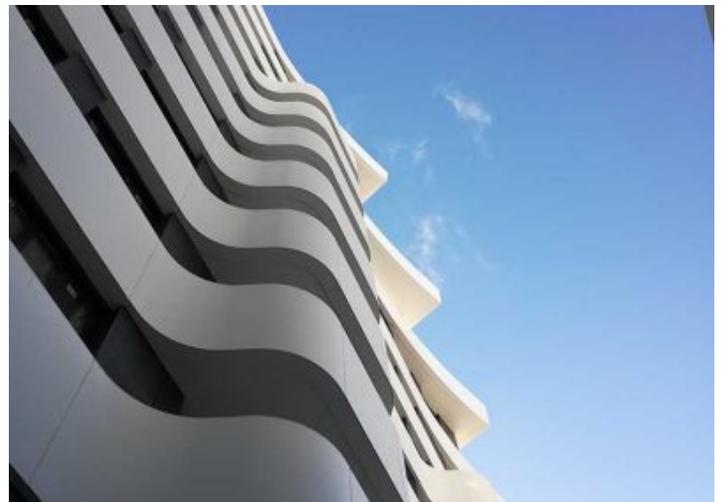
For Hill, aspects such as independence, quality and personalization of the service are key. Hill only provides Project Management and consulting services, which allows us to firmly defend the interests of our clients, without conflicts of interest with other agents.

What other services does Hill International provide besides Project Management?

Building on the solid foundation of managing a large construction project, Hill has diversified both the catalog of services and the industries it serves, offering a consistent offering of complementary consulting services (cost estimates, technical assistance, services planning ...)

Is the company's strategy in Spain the same as internationally?

Under the same philosophy of Hill in the rest of the world, our strategy in Spain is aligned with the national market and its needs. The trend here in recent years has led us to adapt services to a more professional market, with new needs as a consequence of the different investment profile, the demands of financial institutions and the type of projects they carry out, with budgets more reduced. All this has led us to optimize our procedures and make the scope of services more flexible, always maintaining the best international practices of a multinational company.





What are the most relevant projects of the company at present?

We currently have around 90 active projects, covering all sectors in which real estate investment in Spain is focused. We have a presence in the hotel sector, with more than a dozen projects in progress, several new and refurbished shopping malls, office buildings and residential projects as the busiest sectors, not to mention other unique co-working projects, co-living, residences, leisure parks ... Within the consulting area, we highlight advice on the acquisition and sale of assets, technical due diligence, feasibility studies, quantity surveying services, planning, purchasing or management of industrial process contracts and pharmacists.

What sectors will you focus on for the future?

We will continue to be open to meet the needs of the market and our clients. There is a glimpse of a return on public investment and urban planning operations, in which companies such as Hill International have to be present. Investors need the certainty that effective project management provides, capable of anticipating changes in a professional and transparent way. We will continue working to be the first choice of our clients and maintain the growth line of recent years.